

This is to certify that

**Paul Mexsom**

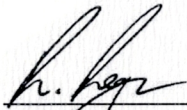
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has fulfilled the requirements for

**FNS40815**

**Certificate IV in Finance and Mortgage  
Broking**

The qualification is recognised within the Australian Qualifications Framework.



Rob Regan  
Managing Director

**Certificate No: KPC-000839330**  
Date of Original Issue: September 21, 2017

September 21, 2017

Paul Mexsom  
13 Smirk Road  
BALDIVIS WA AUSTRALIA 6171

**Academic Record**

**Paul Mexsom**

Student Number: 10281159

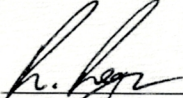
This is to certify that Paul Mexsom has been assessed as having fulfilled the following requirements of the FNS40815 Certificate IV in Finance and Mortgage Broking.

**Unit(s) of Competence**

FNSCRD301	Process applications for credit	Competent
FNSFMB401	Prepare loan application on behalf of finance or mortgage broking clients	Competent
FNSFMB402	Identify client needs for broking services	Competent
FNSFMB403	Present broking options to client	Competent
FNSFMK505	Comply with financial services regulation and industry codes of practice	Competent
FNSINC401	Apply principles of professional practice to work in the financial services industry	Competent
FNSINC402	Develop and maintain in-depth knowledge of products and services used by an organisation or sector	Competent
BSBITU306	Design and produce business documents	Competent
FNSFMB501	Settle applications and loan arrangements in the finance and mortgage broking industry	Competent
BSBCUS301	Deliver and monitor a service to customers	Competent
BSBCUS402	Address customer needs	Competent
FNSSAM403	Prospect for new clients	Competent

End Of Statement

Certified as a True and Correct Record

  
Rob Regan  
Managing Director

**Certificate No: KPC-000839330**

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