



This is to certify that

Paul Mexsom

Student ID: DP20132391

Has fulfilled the requirements for

**FNS41011 Certificate IV in
Banking Services**

The qualification is recognised within the Australian Qualification Framework
achieved through Australian Apprenticeship arrangements

A handwritten signature in black ink, appearing to read "Simon Hann".

Simon Hann
Chief Executive Officer

Course Completion Date: 16/10/2014

Certificate Issue Date: 21/10/2014

Certificate Number : CERT05630



Qualification Transcript

Paul Mexsom

FNS41011 Certificate IV in Banking Services

Units of competency achieved

BSBCUS401B	Coordinate implementation of customer service strategies
BSBCUS403B	Implement customer service standards
BSBWHS201A	Contribute to health and safety of self and others
BSBWOR204A	Use business technology
FNSCR402A	Establish and maintain appropriate securitisation
FNSINC401A	Apply principles of professional practice to work in the financial services industry
FNSINC402A	Develop and maintain in-depth knowledge of products and services used by an organisation or sector
FNSSAM401A	Sell financial products and services
FNSSAM403A	Prospect for new clients
FNSSAM501A	Apply advanced selling techniques to selling of financial products and services
FNSSAM502A	Assess market needs
FNSSAM503A	Monitor market opportunities